

No. 048166	Idaho Corporation Annual Report Form		2. Registered Agent and Office																									
Return To	Due No Later Than November 1, 1988		C T CORPORATION SYSTEM 300 NORTH SIXTH STREET BOISE, IDAHO 83701 ENTERED																									
Secretary of State Room 203, Statehouse Boise, ID 83720	1. Mailing Address — Please Correct 048166																											
88 OCT 31 AM 9 14	EDUCATORS MARKETING SERVICES COR ATTN: CORPORATE TAX ONE HORACE MANN PLACE SPRINGFIELD, ILLIONIS 62715		3. Incorporated Under The Laws of NOV 2 1988 STATE OF ILLINOIS																									
	4. Names and Addresses of Officers and Directors <table border="1"> <thead> <tr> <th>Name</th> <th>Street or P.O. Address</th> <th>City</th> <th>State</th> <th>Zip</th> </tr> </thead> <tbody> <tr> <td colspan="5">President:</td> </tr> <tr> <td colspan="5">Secretary:</td> </tr> <tr> <td colspan="5">Directors:</td> </tr> <tr> <td colspan="5" style="text-align: center;">See Attached List</td> </tr> </tbody> </table>				Name	Street or P.O. Address	City	State	Zip	President:					Secretary:					Directors:					See Attached List			
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President:																												
Secretary:																												
Directors:																												
See Attached List																												
5. Nature of Business Marketing Insurance Products.	6. I certify that this Annual Report has been examined by me and is to the best of my knowledge true, correct and complete. Signature <u>Hlane Barnett</u> Date <u>Oct 26, 1988</u> Name (Typed or Printed) <u>Diane Barnett</u> Title <u>Tax Compliance Officer</u>																											

EDUCATORS MARKETING SERVICES CORPORATION
DIRECTORS AND OFFICERS LISTINGS

EDUCATORS MARKETING S
DIRECTORS AND OFFICER

A. THOMAS ARISMAN	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	DARD H. SCHMIDT	V. PRESIDENT
THOMAS N. DODLEY	DIRECTOR	900 COTTAGE GROVE BLOOMFIELD, CONNECTICUT	ELLEN C. TEDDER	V. PRESIDENT
WALTER E. STOOKSBURY	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	MICHAEL R. VIGNOLA	V. PRESIDENT
PAUL C. YARR, III	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	DAVID A. CARLSON	ASST. SEC.
PAUL J. KARDOS	PRESIDENT DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	MARSHA M. MURRAY	SECRETARY
FREDERICK J. JAROSZ	EXEC VIC PRES DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	LINDA L. SACCO	ASST. SEC.
CLARK W. MCKEE	EXEC VIC PRES DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	RAYMOND P. WEBER	ASST. SEC.
LARRY K. BECKER	V. PRESIDENT TREASURER CFO DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715	DIANE M. BARNETT	TAX COMPLIANCE OFFICER
RALPH G. GOODWIN	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
GEORGE J. ZOCK	V. PRESIDENT CONTROLLER	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
DONALD P. CLARKE	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
H. ALBERT INKEL	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
ROBERT B. JOYNER	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
JAMES R. LOVAT	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		
LARRY J. NELSON	V. PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715		