

No. 48166 Return To Secretary of State Room 203, Statehouse Boise, ID 83720 RECEIVED SEC OF STATE NO FEE REQUIRED 95 OCT 30 AM 9 09	Idaho Corporation Annual Report Form Due No Later Than November 1, 1989 1. Mailing Address — Please Correct 48166 EDUCATORS MARKETING SERVICES COR ATTN: CORPORATE TAX ONE HORACE MANN PLACE SPRINGFIELD IL 62715	2. Registered Agent and Office C T CORPORATION SYSTEM 300 NORTH SIXTH STREET BOISE ID 83701 3. Incorporated Under The Laws of ILLINOIS NO: 48166
---	--	--

4. Names and Addresses of Officers and Directors

Name	Street or P.O. Address	City	State	Zip
President:				
Secretary:				
Directors:	SEE ATTACHED LIST			

 5. Nature of Business
 MARKETING SERVICES

6. I certify that this Annual Report has been examined by me and is to the best of my knowledge true, correct and complete.

 Signature *Diane Barnett*
 Name (Typed or Printed) DIANE BARNETT

 Date 10-25-89
 Title TAX COMPLIANCE OFFICER

EDUCATORS MARKETING SERVICES CORPORATION
DIRECTORS AND OFFICERS LISTINGS AS OF 09-29-89

NAME	TITLE	OFFICE ADDRESS
A. THOMAS ARISHAN	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
WALTER E. STOOKSBURY	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
PAUL C. TARR, III	DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
PAUL J. KARDOS	PRESIDENT DIRECTOR CEO	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
FREDERICK J. JAROSZ	EXEC VICE PRES DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
CLARK W. MCKEE	EXEC VICE PRES DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
LARRY K. BECKER	DIRECTOR SR V PRES CFO	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
EDWARD L. NAJIM	SR. V. PRES DIRECTOR	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
MARSHA MURRAY	CORP SEC GEN COUNSEL V. PRES	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
RALPH G. GOODWIN	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
GEORGE J. ZOCK	V.PRESIDENT TREASURER	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
H. ALBERT INKEL	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
ROBERT B. JOYNER	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715

EDUCATORS MARKETING SERVICES CORPORATION
DIRECTORS AND OFFICERS LISTINGS AS OF 09-29-89 (ADDITIONAL)

PAGE 2 OF 2
OFFICE ADDRESS

NAME	TITLE	OFFICE ADDRESS
JAMES R. LOVAT	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
LARRY J. NELSON	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
DARD H. SCHMIDT	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
ELLEN C. TEDDER	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
MICHAEL R. VIGNOLA	V.PRESIDENT	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
A. L. CLAYBORNE	ASST.SEC.	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
MARK L. KRAMP	ASST. SEC.	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
LINDA L. SACCO	ASST.SEC.	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
DIANE M. BARNETT	TAX COMPLIANCE OFFICER	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
LEONARD C. ROBERTS, JR.	ASST V. PRES	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
JOHN M. OSTRANDER	ACT CONTROLLER	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
LAWRENCE CHANDLER	SEC.	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715
CATHERINE M. HIBBS	SEC.	#1 HORACE MANN PLAZA SPRINGFIELD, ILLINOIS 62715