

**Department of State.**

**CERTIFICATE OF INCORPORATION  
OF**

REAL ESTATE SEMINARS, INC.

I, PETE T. CENARRUSA, Secretary of State of the State of Idaho, hereby certify that duplicate originals of Articles of Incorporation for the incorporation of the above named corporation, duly signed pursuant to the provisions of the Idaho Business Corporation Act, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I issue this Certificate of Incorporation and attach hereto a duplicate original of the Articles of Incorporation.

Dated: February 7, 1990



*Pete T. Cenarrusa*

SECRETARY OF STATE

by: \_\_\_\_\_

ARTICLES OF INCORPORATION  
OF

RECEIVED  
SEC. OF STATE

REAL ESTATE SEMINARS, INC. '90 FEB 7 AM 10 11

That We, the undersigned, citizens of the United States over the age of twenty-one years, do hereby associate ourselves together for the purpose of forming a corporation under the laws of the State of Idaho, and do hereby make, sign, acknowledge, file and adopt for that purpose the following Articles of Incorporation and do hereby declare:

ARTICLE I

That the name of this corporation is and shall be Real Estate Seminars, Inc.

ARTICLE II

The purposes for which this corporation is formed are:

(a) To acquire, by purchase, subscription or otherwise, and to own, hold, sell, assign, transfer, mortgage, pledge, exchange, deal in and with, or otherwise dispose of, shares of capital stock, bonds, debentures, obligations, evidences of indebtedness and securities, issued by any public or private corporation, government or municipality, and other property, real and personal, and to pay cash therefor or to issue in exchange therefore shares of capital stock, bonds, notes, debentures, obligations or evidences of indebtedness of the corporation.

(b) To acquire by purchase, exchange or otherwise all or any part of, or any interest in, the properties, assets, business, and goodwill of any one or more persons, firms, associations or corporations heretofore or hereafter engaged in any business for which a corporation may now or hereafter be organized under the laws of this State; to pay for the same in cash, property or its own or other securities; to hold, operate, reorganize, liquidate, sell or in any manner dispose of the whole or any part thereof; and in connection therewith to assume or guarantee performance of any liabilities, obligations or contracts of such persons, firms, associations or corporations, and to conduct the whole or any part of any business thus acquired.

(c) To borrow money for the furtherance of any of the purposes of the corporation, and to secure the same by obligations,

pledges, mortgages, or the issuance of bonds or debentures secured by pledges, deeds of trust or mortgages upon the whole or any part of its property. To take and receive donations of property by gift, grant, devise or bequest. To issue promissory notes or debentures which may or may not be converted into a right to purchase capital stock of this corporation upon such terms and under such conditions as the Board of Directors may designate, and to issue warrants for stock to the extent permitted by the laws of the State of Idaho, and upon such terms as the Board of Directors may by resolution establish. This corporation may create and issue rights or options to purchase shares of stock to the extent permitted by the laws of the State of Idaho, and upon such terms as the Board of Directors may by resolution establish. This corporation may create and issue rights or options to purchase shares of stock whether or not in connection with the issue and sale of any shares of stock or the issue of promissory notes, debentures or other securities.

(d) To act as agents, trustees, receivers, liquidators, managers, brokers or referees, or in other stations of trust or confidence. To qualify for, acquire and hold licenses as real estate agents or brokers or referees, or in other stations of trust or confidence. To qualify for, acquire and hold licenses as real estate agents or brokers in any state, and to engage in the real estate business. To operate as a public utility in any line of endeavor that is in any way connected with any of the other undertakings of the company.

(e) To purchase, hold, sell, assign, transfer, mortgage or otherwise dispose of shares of the capital stock of this or of any other corporation or corporations, association or associations of the State of Idaho, or any other state, territory or country, and while owner of such stock to exercise all of the rights, powers and privileges of ownership, including the right to vote thereon.

(f) To enter into any lawful arrangements for sharing profits, joint venture, union of interest, reciprocal concession or cooperations, with any corporation, association, partnership, syndicate, entity, person or governmental, municipal or public authority, domestic or foreign, in the carrying on of any business which the corporation is authorized to carry on or any business or transaction deemed necessary, convenient or incidental to carrying out of any of the purposes of the corporation.

(g) To enter into and make all necessary contracts for its business with any person, entity, partnership, association, domestic or foreign, or of any domestic or foreign state, government or governmental authority, or of any political or

administrative subdivision or department thereof, and to perform and carry out, assign, cancel, or rescind any such contracts.

(h) To do all and everything necessary, suitable or proper for the accomplishment of any of the purposes, the attainment of any of the objects or the furtherance of the powers hereinbefore set forth, either alone or in connection with other corporations, firms or individuals, and either as principals or as agents, and to do every other act or acts, thing or things incidental or appurtenant to or growing out of or connected with the aforesaid objects, purposes or powers, of any of them.

The foregoing enumeration of specific powers shall not be deemed to limit or restrict in any manner the general powers of the corporation, and the enjoyment and exercise thereof, as conferred by the laws of the State of Idaho.

### ARTICLE III

The capital stock of this corporation shall be divided into Ten Thousand (10,000) shares with no par value. All of the stock shall be nonassessable common stock with equal voting and other rights and privileges. The shares shall not be divided into classes.

### ARTICLE IV

The principal office of this corporation in the State of Idaho shall be located at 10346 Overland Road, Boise, Idaho 83709 and the name of the registered agent shall be Gary R. Hawkins.

### ARTICLE V

The governing board of this corporation shall be called the Board of Directors which shall consist of at least 2 members but not more than 4 members, the number to be designated by the By-Laws consistent with this Article. The first Board of Directors and Incorporators shall consist of 2 members, whose names and addresses are as follows:

Gary R. Hawkins  
6000 North Meridian  
Meridian, Idaho 83642

R. Gail Hawkins  
6000 North Meridian  
Meridian, Idaho 83642

## ARTICLE VI

The term of existence of this corporation is and shall be perpetual.

## ARTICLE VII

There shall be the following officers elected annually, whose powers, duties, removal, resignation, replacement and general authority shall be designated and granted by the By-Laws of this corporation:

- |    |                |
|----|----------------|
| a) | President      |
| b) | Vice-President |
| c) | Secretary      |
| d) | Treasurer      |

None of the officers except the President need be a Director, but a Vice President who is not a Director cannot succeed to or fill the office of President. The offices of Secretary and Treasurer may be combined in one person.

Such other officers and agents as may be necessary for the business of this corporation may be appointed by the Board of Directors in the manner provided by the By-Laws.

## ARTICLE VIII

The Directors of this corporation have power in their discretion to reserve from the profits each year such amount thereof as they may deem necessary and advisable for the purpose of establishing a reserve fund to be used as working capital in the business of the corporation, and they may employ and use such funds for the purpose of extending the business operations of the corporation or to purchase stock or to purchase stock bonds and other obligations of other corporations which it is authorized by law to purchase.

## ARTICLE IX

No contract or transaction entered into by the corporation shall be affected by the fact that a Director or Officer of the corporation was personally interested in it, if at the meeting of the Board of Directors making, authorizing, or confirming such contract or transaction the interested Director disclosed his interest therein and refrains from voting on such contract or transaction.


ARTICLE X

This corporation shall have power to conduct business in any state or foreign country, and to maintain officers therein, subject to the laws of the State of Idaho, and does hereby certify that the facts therein set forth are true.

IN WITNESS WHEREOF, We have hereunto set our hands to this instrument, which is executed in triplicate this 29<sup>th</sup> day of January, 1990.

REAL ESTATE SEMINARS, INC.

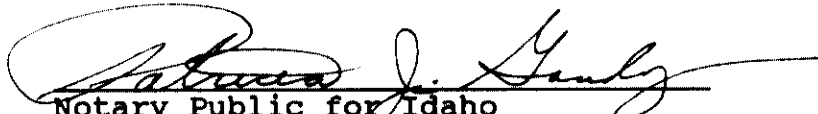
  
\_\_\_\_\_  
Gary R. Hawkins

  
\_\_\_\_\_  
R. Gail Hawkins

STATE OF IDAHO     )  
                              )ss.  
County of Ada     )

On this 29<sup>th</sup> day of January, 1990, before me, the undersigned, a Notary Public in and for said State, personally appeared Gary R. Hawkins and R. Gail Hawkins, and known or identified to me to be the President and Secretary/Treasurer of Real Estate Seminars, Inc. the corporation that executed the instrument or the persons who executed the instrument on behalf of said corporation and acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year in this certificate first above written.

  
Notary Public for Idaho  
Residing at Boise, Idaho  
My Commission Expires: 2/24/91