

ISSUED: 07-04-1995

|                                                                                                                                         |                                                                                                                                                   |                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| No. 102869                                                                                                                              | Idaho Corporation Annual Report Form                                                                                                              | 2. Registered Agent and Office NOT A P.O. BOX                                                        |
| Return To<br><br>Secretary of State<br>700 W Jefferson<br>P.O. Box 83720<br>Boise, ID 83720-0080<br>* FIRST NOTICE *<br>NO FEE REQUIRED | Due No Later Than November 30, 1995                                                                                                               | PRENTICE-HALL CORP SYSTEM                                                                            |
|                                                                                                                                         | 1. Mailing Address - Please Correct if Not Current<br><br>NSM SALES CORPORATION<br>ROSEMARY A FINORA<br>P O BOX 020270<br><br>MIAMI FL 33102 0270 | 700 N 23RD ST<br><br>BOISE ID 83702<br><br>3. Incorporated Under The Laws of<br><br>DE<br>NO: 102869 |

## 4. Names and Addresses of Officers and Directors

Name

Street or P.O. Address

City

State

Postal Code

President:  
Secretary:  
Directors:

See Attached List

5. Nature of Business  
Insurance Sales

6. I certify that this Annual Report has been examined by me and is to the best of my knowledge true, correct and complete.

Signature

*Gary M. Reach*

Date

November 11, 1995

Name (Typed or Printed)

Gary M. Reach

Title

Vice President

Incorporated : Delaware  
 Domicile : Delaware  
 Inc. Date : 05/27/93  
 Federal ID # : 65-0416844

DIRECTORS:

Glendon Elwood Johnson  
 Gary Francis Kadlec  
 Scott Lewis Stanton

Chairman of the Board  
 Director  
 Director

OFFICERS:

Gary Francis Kadlec  
 Michael Page Andersen

Kerry Dale Clemmons

Mark Z. Cogen  
 Ross M. Rosenberg  
 Glen Arthur Spence

Scott Lewis Stanton

Anne Virginia Wardlow

Jeffrey R. Allen

Rosemary Ann Finora

Milford Lewis Middelstaedt, Jr.

William George Piel

Gary Michael Reach

Craig R. Sedoris

William Walter Sharrett, Jr.

President & Chief Executive Officer  
 Sr. Vice President, Assistant  
 General Counsel & Assistant  
 Secretary  
 Sr. Vice President - Human Resources  
 & Corporate Development  
 Senior Vice President  
 Senior Vice President  
 Sr. Vice President - Finance &  
 Accounting  
 Sr. Vice President & Chief Financial  
 Officer  
 Sr. Vice President, General Counsel  
 & Secretary  
 Vice President - Market Planning &  
 Development  
 Vice President & Sr. Associate  
 Counsel  
 Vice President, Assistant General  
 Counsel & Assistant Secretary  
 Vice President & Treasurer  
 Vice President - Planning & Taxation  
 Vice President  
 Vice President

Addresses of the above officers & directors is:  
 7300 Corporate Center Drive  
 P.O. Box 020270 (7B28)  
 Miami, FL 33102-0270