State of Idaho

Office of the Secretary of State

CERTIFICATE OF REGISTRATION

OF

BANKERS LIFE ADVISORY SERVICES, INC.

File Number C 207052

I, LAWERENCE DENNEY, Secretary of State of the State of Idaho, hereby certify that an application for Foreign Registration Statement, duly executed pursuant to the provisions of the Idaho Uniform Business Organization Code, has been received in this office and is found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I issue this Certificate of Registration to transact business in this State and attach hereto a duplicate of the application for such certificate.

Dated: September 3, 2015



Secretary of State

By Jefortrin



FOREIGN REGISTRATION STATEMENT

Title 30, Chapter 21, Idaho Code

Base Filing fee: \$100.00.

Complete and submit the form in duplicate.

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STATE OF IDAHO

1. Th	The name of the entity is: Bankers Life Advisory Services, Inc.				
2. Th	ne name which it shall use in Idaho is:				
	Enter a representation of entity you wish to register:				
	Business Corporation Nonprofit Corporation Limited Liability Partnership Limited Liability Company	☐ General Partnership ☐ General Cooperative Asso ☐ Limited Partnership (Inclu-	ociation ding a limited liability limited pan Trust, or Common-law Business		
	7 Other:				
	cus Other and yet foreigne inscription of formation; Indiana	or not be to <u>bel</u> have above lead enter	•		
5. Th	Arcense the conference of married and the conference of the confer				
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	The address of its domestic principal office (if required by the laws of the jurisdiction of formation) is: 11825 North Pennsylvania Street, Carmel, IN 46032				
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	The mailing address to which correspondence should be addressed, if different from item 5. is: 11825 North Pennsylvania Street, Carmel, IN 46032				
_	Acres 6		15 tg	, Brance C	Display tisk
	Name and street address of registered agent <u>in Idaho:</u> Corporation Service Company, 12550 W. Explorer Drive, Suite 100, Boise, ID-83713				
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	ne name, capacity, and mailing addr	ess of at least one governor:			
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Sign	ed Name: <u>Karl W. Kindig</u> nature: <u>Kacl W. Kind</u> pacity: <u>Secretary</u>	Ly	IDAHO SECRE 09/03/26 CK: PREPAID CT: 10 100.00 = 100 10 20.00 = 20.	015 05 :1157 B .00 FOE	6: 00 H:1490895 REG ST #2

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BANKERS LIFE ADVISORY SERVICES, INC.

Directors

Scott L. Goldberg 678 Longwood Avenue Glencoe, Illinois 60022

Scott R. Perry 816 West Lill Chicago, Illinois 60614

Officers

Scott L. Goldberg 678 Longwood Avenue Glencoe, Illinois 60022

Erik M. Helding 3250 Whispering Pines Lane Carmel, IN 46032

David D. Humm 1016 Summer Hill Carmel, Indiana 46032

Karl W. Kindig 14027 Pondview Drive Carmel, IN 46032 President

Senior Vice President and Treasurer

Vice President,

Corporate Taxes

Secretary

STATE OF INDIANA OFFICE OF THE SECRETARY OF STATE CERTIFICATE OF EXISTENCE

To Whom These Presents Come, Greetings:

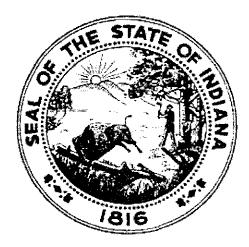
I, Connie Lawson, Secretary of State of Indiana, do hereby certify that I am, by virtue of the laws of the State of Indiana, the custodian of the corporate records, and proper official to execute this certificate.

I further certify that records of this office disclose that

BANKERS LIFE ADVISORY SERVICES, INC.

duly filed the requisite documents to commence business activities under the laws of State of Indiana on August 08, 2014, and was in existence or authorized to transact business in the State of Indiana on July 30, 2015.

I further certify this For-Profit Domestic Corporation has filed its most recent report required by Indiana law with the Secretary of State, or is not yet required to file such report, and that no notice of withdrawal, dissolution or expiration has been filed or taken place.



In Witness Whereof, I have hereunto set my hand and affixed the seal of the State of Indiana, at the city of Indianapolis, this Thirtieth Day of July, 2015.

Colle Colle

Connie Lawson, Secretary of State

2014080800189 / 2015073063715



C.L. "BUTCH" OTTER Governor

> GAVIN M. GEE Director

August 31, 2015

Troy Todd
Customer Service Specialist – Projects Team
Corporation Service Company

TRANSMISSION VIA E-MAIL: ttodd1@cscglobal.com

RE: Bankers Life Advisory Services, Inc.

Dear Mr. Todd:

You have requested a Letter of No Objection for Bankers Life Advisory Services, Inc. (Bankers Life) in connection with your request for a Certificate of Authority filed with the Idaho Secretary of State. You have indicated that Bankers Life will be a registered investment advisor that will do business with the general public. It is not a bank and will not conduct any banking business. For purposes of this letter, we will assume that Bankers Life plans to offer its investment advisor services to Idaho residents and that it has or will obtain any securities licenses and registrations that may be required as a prerequisite to doing business under applicable state or federal law.

The Application for Certificate of Authority that Bankers Life filed with the Idaho Secretary of State was sent to us along with the approval request singed by Ronald L. Jackson. From these documents, it appears that Bankers Life has been in existence or authorized to transact business in the State of Indiana since June 11, 2015. The principal office of Bankers Life is located at 111 East Wacker Drive, #2100, Chicago, Illinois 60601.

Idaho Code § 26-1202 generally prohibits persons from advertising or transacting business in this state under a name or title containing the word "bank," "banker," or a word or words of similar import, unless the person holds a banking charter. The Director of the Idaho Department of Finance may grant a waiver to allow the use of the word "bank," "banker," or words of similar import in certain circumstances. The waiver may be granted if:

- (a) The person is not engaged in banking or trust business;
- (b) The name or title used is not likely to deceive or mislead an individual to believe that the person is engaged in banking or trust business;
- (c) The name or title, or a name or title similar to it, is not already used by another person doing business in this state; and
- (d) The name or title does not suggest or imply that the person is engaged in unlawful conduct.

FINANCIAL INSTITUTIONS BUREAU

Bureau Chief – Mary E. Hughes 800 Park Blvd., Suite 200, Boise, Idaho 83712 Mail To: P.O. Box 83720, Boise Idaho 83720-0031 Phone: (208) 332-8000 Fax: (208) 332-8098 http://finance.idaho.gov Troy Todd August 31, 2015 Page 2

Based on the information you have provided, it appears that the four factors set forth above, which allow the Director to grant a waiver to use the word "Bankers" in the company's name in Idaho, exist under the facts you have presented to us. As the Director's duly appointed designee, I hereby grant a waiver to Bankers Life Advisory Services, Inc. of Indiana in accordance with Idaho Code § 26-1202 and note that the Department does not object to Bankers Life's use of the word "Bankers" in its name in the business activities you described that may be conducted in Idaho.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Mary E. Mughes

Financial Institutions Bureau Chief

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