

# State of Idaho

Office of the Secretary of State

**CERTIFICATE OF AUTHORITY  
OF  
CS MARKETING RESOURCES, INC.**

File Number C 179712

I, BEN YSURSA, Secretary of State of the State of Idaho, hereby certify that an Application for Certificate of Authority, duly executed pursuant to the provisions of the Idaho Business Corporation Act, has been received in this office and is found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I issue this Certificate of Authority to transact business in this State and attach hereto a duplicate of the application for such certificate.

Dated: August 13, 2008



*Ben Yursa*

SECRETARY OF STATE

By

*[Signature]*



# APPLICATION FOR CERTIFICATE OF AUTHORITY (For Profit)

(Instructions on Back of Application)

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SECRETARY OF STATE  
STATE OF IDAHO

The undersigned Corporation applies for a Certificate of Authority and states as follows:

- The name of the corporation is:  
CS Marketing Resources, Inc.
- The name which it shall use in Idaho is: \_\_\_\_\_
- It is incorporated under the laws of: Florida
- Its date of incorporation is: May 21, 1986
- The address of its principal office is:  
244 Perimeter Center Parkway, N.E., Atlanta, GA 30346
- The address to which correspondence should be addressed, if different from item 5, is:  
1701 Towanda Avenue, Bloomington, IL 61701
- The street address of its registered office in Idaho is: CT Corporation System  
and its registered agent in Idaho at that address is: 300 North 6th Street, Boise, ID 83701
- The names and respective business addresses of its directors and officers are:

Name	Title	Business Address
<u>See Director and Officer Listing</u>	_____	_____
<u>Attached</u>	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Dated: August 5, 2008Signature: Steven E. McCainTyped Name: Steven E. McCainCapacity: Assistant Controller

[The signer must be a director or an officer of the corporation.]

Customer Acct # :

(if using pre-paid account)

Secretary of State use only

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Revised 06/2005

Web Form

IDAHO SECRETARY OF STATE  
08/13/2008 05:00  
CK: 1391 CT: 228792 BH: 1131527  
1 @ 100.00 = 100.00 AUTH PRO # 2  
1 @ 20.00 = 20.00 EXPEDITE C # 3

C179712

**CS MARKETING RESOURCES, INC.**  
**STATE OF IDAHO**  
**LIST OF OFFICERS & DIRECTORS**

<u><b>Name &amp; Mailing Address</b></u>	<u><b>Office</b></u>
Blackburn, John 20 Pinehurst Road Lincoln, IL 62656	Chairman of the Board & Director
Baurer, Barbara A. RR 1, Box 312 El Paso, IL 61738	President & Vice Chairman & Director
Magers, David A. RR 21, Box 34 Bloomington, IL 61704	Executive Vice President & Chief Financial Officer & Director
Williams, Doyle J. 1003 Oak Creek Road Mahomet, IL 61853	Executive Vice President & Chief Marketing Officer & Director
Cook, W. Michael P.O. Box 105303 Atlanta, GA 30348-5303	Sr. Vice President & Chief Operating Officer
Frautschi, Deanna Route 2 Bloomington, IL 61701	Executive Vice President- Human Resources & Communications
Bishop, Paul 5126 E Hazelwood Lane Olney, IL 62450	Sr. Vice President-Sales
Jacobs, James M. 1701 Towanda Ave Bloomington, IL 61701	General Counsel, Secretary & Chief Legal Officer Director
Rush, Robert W Jr. 39 Pendleton Way Bloomington, IL 61701	Sr. Vice President COUNTRY Trust Bank
Reiss, Alan T Two Pine Tree Drive Arden Hills, MN 55112	Sr. Vice President Service Operations
Borowski, Peter J. 3017 Thornwood Bloomington, IL 61704	Vice President & Corporate Controller
Denault, Steven R. 1701 Towanda Ave. Bloomington, IL 61702	Vice President -Human Resources
Teargarden, Timothy P.O. Box 105303 Atlanta, GA 30348-5303	Vice President - Administration
Hardman-Sytar, Cheryl S. 1701 Towanda Ave.	Vice President - Marketing

**CS MARKETING RESOURCES, INC.**  
**STATE OF IDAHO**  
**LIST OF OFFICERS & DIRECTORS**

<u>Name &amp; Mailing Address</u>	<u>Office</u>
Bloomington, IL 61702	
Steed, C. Daves P.O. Box 105303 Atlanta, GA 30348-5303	Vice President
Bock, Kurt 19 Lavendar Lane Bloomington, IL 61701	Treasurer
McCoin, Steven E 605 Waterford Drive Bloomington, IL 61701	Assistant Controller
Kopff, Matthew 8 Harbor Pointe Circle Bloomington, IL 61704	Associate Controller
Whitman, Kathy Smith 1204 Broadway Avenue Normal, IL 61761	Assistant Secretary
Smith, Virginia M. 1701 Towanda Ave. Bloomington, IL 61702	Assistant Secretary
Finks, Bruce D. 1705 Towanda Ave. Bloomington, IL 61702	Assistant Treasurer
Koerner, Jeffrey S. PO Box 105303 Atlanta, GA 30348-5303	Assistant Secretary
Eidsmoe, Daniel C. PO Box 105303 Atlanta, GA 30348-5303	Privacy Officer
Harris, Thomas A. 2660 East Chase Lane Montgomery, AL 36117	Director
McMahan, Robert C. One Brookhaven Drive #202 Atlanta, GA 30319	Director
Pittard, Darrell D. 4270 W. Club Lane, NE Atlanta, GA 30319	Director
Coan, Gaylord O. 5150 Peachtree Industrial Blvd Suite 400 Norcross, GA 30071-1509	Director

## **ATTACHMENT A:**

The purpose or purposes for which the corporation is organized are: To engage in the business of acting as an insurance agent or broker, or both, for all kinds of insurance and to do all things incidental thereto including, but not limited to, contracting with one or more insurance companies to handle all aspects of the agent recruiting or marketing function for such companies but not to engage in the business of an insurance company; and to engage in any other activity within the purposes for which for profit corporations may be organized under the Title XXXVI of the 2007 Florida Statutes.

# *State of Florida*

## *Department of State*

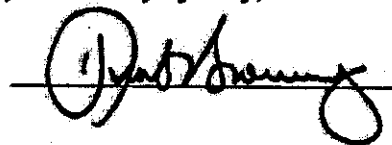
I certify from the records of this office that CS MARKETING RESOURCES, INC. is a corporation organized under the laws of the State of Florida, filed on May 21, 1986.

The document number of this corporation is M32364.

I further certify that said corporation has paid all fees due this office through December 31, 2008, that its most recent annual report was filed on April 22, 2008, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the Great Seal of  
Florida, at Tallahassee, the Capital, this the  
Twenty Ninth day of July, 2008*



*Secretary of State*



Authentication ID: 700133700477-072908-M32364

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

<https://efile.sunbiz.org/certauthver.html>