

# State of Idaho

## Department of State

### CERTIFICATE OF AUTHORITY OF

EQUISOURCE OF PENNSYLVANIA, INC.

File number C 106949

I, PETE T. CENARRUSA, Secretary of State of the State of Idaho, hereby certify that duplicate originals of an Application of EQUISOURCE OF PENNSYLVANIA, INC. for a Certificate of Authority to transact business in this State, duly signed and verified pursuant to the provisions of the Idaho Business Corporation Act, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I issue this Certificate of Authority to EQUISOURCE OF PENNSYLVANIA, INC. to transact business in this State under the name EQUISOURCE OF PENNSYLVANIA, INC. and attach hereto a duplicate original of the Application for such Certificate.

Dated: July 12, 1994



*Pete T. Cenarrusa*  
SECRETARY OF STATE

By

*[Signature]*

# APPLICATION FOR CERTIFICATE OF AUTHORITY

(Profit Corporation)

RECEIVED  
SEC. OF STATE

94 JUL 12 PM 3 28

To the Secretary of State of Idaho

Pursuant to Section 30-1-110, Idaho Code, the undersigned Corporation hereby applies for a Certificate of Authority to transact business in your State, and for that purpose submits the following statement:

1. The name of the corporation is EQUISOURCE of Pennsylvania, Inc.
2. The name which it shall use in Idaho is N/A  
(To be used only when required to avoid a conflict with a name already on file. Must be accompanied by a Board of Directors resolution adopting assumed name in Idaho.)
3. It is incorporated under the laws of Pennsylvania
4. The date of its incorporation is December 1, 1986 and the period of its duration, if other than perpetual, is \_\_\_\_\_
5. The address of its principal office in the state or country under the laws of which it is incorporated is 4251 Crums Mill Road, Harrisburg, PA 17112
6. The address to which correspondence should be addressed, if different than item 5, is \_\_\_\_\_
7. The street address of its proposed registered office in Idaho is 300 North 6th Street,  
Boise, ID 83701, and the name of its proposed registered agent in Idaho at that address is CT Corporation System
8. The purpose or purposes which it is proposed to pursue in the transaction of business in Idaho are:  
To engage in the transation of any and all lawful business for which corporations  
may be organized and to act as an agent or in any other capacity required or  
permitted by law for the sale of life and other insurance products.

(Continued on reverse)

Submit applications and certificate of status to:

Office of the Secretary of State  
Division of Corporations  
P.O. Box 83720  
Boise, Idaho 83720-0080

Secretary of State use only

10000 SECRETARY OF STATE  
19940712 0900 12836 3  
CK #: 101966 CUST# 39060  
CORP  
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9. The names and respective addresses of its directors and officers are:

Name	Office	Address
*See Attachment A		

10. The corporation accepts and shall comply with the provisions of the Constitution and the laws of the State of Idaho.

11. This application is accompanied by a Certificate of Corporate Status or Existence, dated within 90 days, duly authenticated by the proper officer of the state or country under the laws of which it is incorporated.

Dated: July 1, 1994

EQUISOURCE of Pennsylvania, Inc.

(Corporation name)

By

Mary A. Evans

Its President/Vice President (please specify)

and

Keith R. Ewing

Its Secretary/Assistant Secretary (please specify)

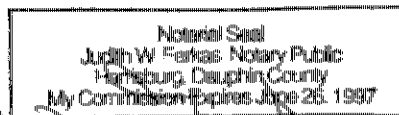
STATE OF PENNSYLVANIA )

) ss:

COUNTY OF DAUPHIN )

I, Judith Farkas, a notary public, do hereby certify that on this 1st day of July, 19 94, personally appeared before me Mary A. Evans, who being by me first duly sworn, declared that (s)he is the Vice President of EQUISOURCE of Pennsylvania, Inc.

that (s)he signed the foregoing documents as Vice President of the corporation and that the statements therein contained are true.



Judith W. Farkas  
Notary Public

## Attachment A

### Directors & Officers

Thomas F. Foley 215 Atlantic Avenue Spring Lake, NJ 07762	Director	DOB: 12/19/41 SS #: 205-30-0150 Sex: Male
Mel H. Gregory 245 Oakridge Avenue Summit, NJ 07901	Director	DOB: 3/28/36 SS #: 406-42-0910 Sex: Male
Robert S. Jones, Jr. 137 Bingham Avenue Rumson, NJ 07760	Director	DOB: 6/26/41 SS #: 170-32-8622 Sex: Male
James S. Kalmer 301 Brookside Avenue Wyckoff, NJ 07481	Director	DOB: 4/02/42 SS #: 184-34-0937 Sex: Male
Peter R. Kornweiss 2 Merion Court Hummelstown, PA 17036	Director & President	DOB: 5/24/43 SS #: 125-32-4625 Sex: Male
Michael S. Martin 315 Upper Mountain Avenue Upper Mountain, NJ 07043	Director, Chairman & Chief Executive Officer	DOB: 8/11/46 SS #: 091-38-2230 Sex: Male
Michael F. McNelis 49 Hobby Drive Ridgefield, CT 06877	Director	DOB: 11/30/39 SS #: 107-30-3289 Sex: Male
Vincent L. Rodino 51 Aspen Drive Basking Ridge, NJ 07920	Director	DOB: 6/25/29 SS #: 143-22-9755 Sex: Male
Harvey Blitz 72-19 137th Street Flushing, NY 11367	Director & Sr. Vice President	DOB: 12/08/45 SS #: 365-46-2438 Sex: Male

## Directors

Michael S. Martin 315 Upper Mountain Avenue Upper Mountain, NJ 07043		DOB: 8/11/46 SS #: 091-38-2230 Sex: Male
Peter R. Kornweiss 2 Merion Court Hummelstown, PA 17036		DOB: 5/24/43 SS #: 125-32-4625 Sex: Male
Dennis P. Sullivan 38 Clover Lane Palmyra, PA 17078	Sr. Vice President	DOB: 10/18/60 SS #: 124-58-0158 Sex: Male
Mary A. Evans 1304 Albany Road Harrisburg, PA 17112	Vice President, Operations	DOB: 6/26/52 SS #: 177-42-2668 Sex: Female
Ron Cole 703 Rowe Lane Harrisburg, PA 17112	Vice President, Underwriting	DOB: 11/14/56 SS #: 209-50-9749 Sex: Male
David R. Gemmell 1036 Tilden Road Mohrsville, PA 19541	Vice President, Financial	DOB: 3/05/52 SS #: 179-44-5505 Sex: Male
Alan L. LaBelle 22 E. Oakwood Drive Carlisle, PA 17013	Vice President, Marketing	DOB: 12/03/46 SS #: 192-38-8350 Sex: Male
Gregory L. Reid 19 Audrey Avenue Mount Vernon, NY 10553	General Counsel	DOB: 9/24/54 SS #: 213-66-7489 Sex: Male
Kevin R. Byrne 165 Clinton Street Brooklyn, NY 11201	Treasurer	DOB: 11/21/55 SS #: 212-72-4457 Sex: Male
Janet E. Hannon 35 Prescott Street Garden City, NY 11530	Secretary	DOB: 12/31/32 SS #: 062-26-8320 Sex: Female
Keith R. Einig 2901 Central Avenue Camp Hill, PA 17011	Assistant Secretary	DOB: 8/12/58 SS #: 185-50-4962 Sex: Male

COMMONWEALTH OF PENNSYLVANIA



Department of State

July 8, 1994

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

EQUISOURCE OF PENNSYLVANIA, INC.

is duly incorporated under the laws of the Commonwealth of Pennsylvania and remains a subsisting corporation so far as the records of this office show, as of the date herein.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

Acting Secretary of the Commonwealth