

No. C102869	Annual Report Form 1996 Due No Later Than November 30,	2. Registered Agent and Office NOT A P.O. BOX
Return to: SECRETARY OF STATE 700 WEST JEFFERSON PO BOX 83720 BOISE, ID 83720-0080 NO FEE REQUIRED * FIRST NOTICE *	1. Mailing Address - Please Correct, If Not Correct NSM SALES CORPORATION ROSEMARY A FINORA P O BOX 020270 (7828) MIAMI FL 33102 0270	PRENTICE-HALL CORP SYSTEM 200 N 23RD ST BOISE ID 83702 3. Organized Under the Laws of: DE C102869

4. Corporations: Enter Names and Addresses of **President, Secretary and Directors**
 Limited Liability Companies: Enter Names and Addresses of **Managers** or **Members** (check one)

<u>Office held</u>	<u>Name</u>	<u>Street or P.O. Address</u>	<u>City</u>	<u>State</u>	<u>Zip</u>
SEE ATTACHED LIST					

5. NATURE OF BUSINESS INSURANCE SALES	6. I certify that this Annual Report has been examined by me and is to the best of my knowledge true, correct and complete. Signature <u><i>Gary M. Reach</i></u> Date <u>11/01/96</u> Name (Typed or Printed) <u>GARY M. REACH</u> Title <u>VICE PRESIDENT</u>
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ISSUED: 07-06-1996

1731

NSM Sales Corporation

Incorporated : Delaware
 Inc. Date : 05/27/93
 Federal ID # : 65-0416844

DIRECTORS:

Glendon Elwood Johnson	Chairman of the Board
Gary Francis Kadlec	Director
Scott Lewis Stanton	Director

OFFICERS:

Gary Francis Kadlec	President & Chief Executive Officer
Michael Page Andersen	Sr. Vice President, Assistant General Counsel & Assistant Secretary
Kerry Dale Clemmons	Sr. Vice President - Human Resources & Corporate Development
Mark Z. Cogen	Senior Vice President
Ross M. Rosenberg	Senior Vice President
Glen Arthur Spence	Sr. Vice President - Finance & Accounting
Scott Lewis Stanton	Sr. Vice President & Chief Financial Officer
Anne Virginia Wardlow	Sr. Vice President, General Counsel & Secretary
Rosemary Ann Finora	Vice President & Sr. Associate Counsel
Milford Lewis Middelstaedt, Jr.	Vice President, Assistant General Counsel & Assistant Secretary
William George Piel	Vice President & Treasurer
Gary Michael Reach	Vice President - Planning & Taxation
Craig R. Sedoris	Vice President
William Walter Sharrett, Jr.	Vice President

CAPITAL STOCK:Common

Price/Par Value: 1.00

Authorized: 1,000
 Issued: 1,000
 Outstanding: 1,000
 # in Treasury: 0

Current Owner(s)
 JA Services, Inc.

# Shares	From
1,000	06/25/93

THE MAILING ADDRESS FOR ALL OF THE ABOVE OFFICERS AND DIRECTORS IS:

7300 CORPORATE CENTER DRIVE (7B28)
 P. O. BOX 020270 (7B28)
 MIAMI, FLORIDA 33102-0270